



Southern Exposure

SouthWest Suburban Home Builders Association

September 2007

President's Views



Liam O'Connor
President

Hail to our Associates!

A special thank you to all of our associates. As you know, September is Associate Appreciation Month. It is a time to recognize and thank our Associates for their contributions to the SSHBA and building industry. Associate Members make up over half of our dues revenue, take sponsorships at our Spring & Fall Golf Outings, exhibit at our Associate Showcase, sponsor meetings, advertise in our publications, work on committees and councils and volunteer at events to make them successful. It is not easy bringing in new members and I want all you associates who are on the spike list to know that your hard work in growing our association has not gone unnoticed. My SouthWest Suburban Home Builders Directory is like my bible. Whenever I need a new trade or supplier, I find them there. I urge all you Builders to please help support those who support us by Doing Business With A Member! Join us on September 13th to celebrate our associates and hear our guest speaker Chris Ireland talk about how we can make incredible first impressions.

Our Sports Night at the Race Track was a great summer event! Over 180 members and guests got together at Balmoral Race Track for a fun evening

(cont'd on page 2)

SEPTEMBER Associate Appreciation GENERAL MEMBERSHIP MEETING Thursday, September 13, 2007



Gaelic Park
6119 W. 147th Street
Oak Forest, Illinois

5:30 p.m. – 6:00 p.m.: Networking & Open Bar
6:00 p.m.: Dinner & Program

Guest Speaker: Chris Ireland

"It's All in Perspective"

Join us to take a refreshing look at how you can make incredible first impressions, build stronger relationships and experience dynamic outcomes!

Fall Golf Outing September 20, 2007 Silver Lake Country Club, Orland Park

SCHEDULE FOR THE DAY

Check In	7:45 a.m. – 8:45 a.m.
Shotgun Start.....	9:00 a.m. & 9:15 a.m.
Open Bar	3:00 p.m. – 5:00 p.m.
Steak Barbeque	4:00 p.m.



Don't miss out!

Calendar of Events

SEPTEMBER 2007

3.....	Labor Day – SSHBA Office Closed
7.....	SMC Board Meeting (8:30 a.m. – SSHBA Office)
10.....	Membership Committee Meeting (2:30 p.m. – SSHBA Office)
10.....	Board of Directors Meeting (5:00 p.m. – 94 West)
12.....	Municipal Outreach Committee (3:00 p.m. – SSHBA Office)
13.....	New Member Orientation (4:00 p.m. – Gaelic Park)
13.....	General Membership/Associate Appreciation Meeting (5:30 p.m. – Gaelic Park)
18.....	PAC Meeting (3:00 p.m. – SSHBA Office)
20.....	Fall Golf Outing (9:00 a.m. – Silver Lake Country Club)
27.....	SMC Networking Breakfast (8:30 a.m. – SSHBA Office)

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Home of the Month

Congratulations to the
Home of the Month
Winner for September!



Phillippe Builders, Inc.
Bob Phillippe

(Luxury 2-Story in Master Planned Community
with 4 bedrooms and 3 baths)

The Gates of St. John
Hartley Model
10363 Adler Cove
St. John, Indiana

Watch for the November/December Home of the
Month applications to be sent out in September.
Deadline to participate is September 27th.
Good Luck!

• President's Views (cont'd from front page)

of networking and trying to pick the winning horse. Everyone had a great time. I would like to thank Steve Gregory, the Sports Night Committee Chairman, for all of his hard work in making this a successful night. All proceeds will benefit the PAC Fund.

There will be a New Member Orientation before the September Membership Meeting. I encourage everyone who has not attended one to make a reservation. Meet other new members and find out how to get the most from your membership. I ask all of you to please help us in getting new members. Word of mouth is the key to our success so I ask you, the membership, to spread the word.

We need golfers!
This is our last big fundraiser of the year. This year we would love to sell it out. If you have a customer that you would like to do something nice for, now is the time. Invite them to play golf at our Fall Golf Outing which is taking place at Silver Lake Country Club on September 20th. If you are not a golfer, maybe your company could sponsor a hole or you could join us for dinner that evening. Henry Coyle and his committee are working really hard. Please sign up early to avoid the disappointment of not being able to play.

Thank you for being a member.

God bless America

Wilmington: 10 fully developed multi-family lots accommodating 40 units for sale. Located 2.5 miles east of I-55 off River Rd. on Kankakee St. For more information call 815-405-3802.

Thank You

A Special Thank You goes to
TTS Granite
for graciously donating a granite countertop
and stainless sink
and to
BDS Plumbing Inc.
for donating the faucet and accessories
for the SSHBA Kitchen.

**SouthWest Suburban
Home Builders Association**
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Orland Park, IL 60467
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Fax: 708-349-4989
www.sshba.com

Steve Harris	Joe Kobel
Dan Lyng	Dave McCorkle
Mike McGrogan	Dawn McKenna
Kevin Melfi	Jason Paliatka
Jeff Pickens	Tana Radowski
John Rogers	John Wituski

2007 SSHBA Officers
Liam O'Connor, President
Bill Basic, First Vice President
Wally Bekta, Second Vice President
Kevin Chaffin, Third Vice President
Steve Peca, Secretary
Melissa Schwartz, Treasurer

Pat Connelly, Past President
David Sosin, Legal Counsel
Julie Matras, SMC President
Karen Peterson, Executive Officer
April Gallion, Administrative Assistant

Southern Exposure is the official publication of the SouthWest Suburban Home Builders Association, 10767 W. 163rd Place, Orland Park, IL 60467, (708) 349-4242. Visit us at www.sshba.com

2007 SSHBA Board of Directors

James Brigham	Tom Cachey
Mary Christie	Henry Coyle
Denny Deckinga	Pat Franz
Sharon Glavin	Steve Gregory

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Condolences

Our sympathy goes out to Jeff on the death of his father **Roy Fry** of Fry & Son Waterproofing and to **Gerard Neilan** of Gort Enterprises on the passing of his mother.

Our thoughts and prayers are with
the Fry and Neilan Families.

Legislative Report

Patrick Franz and Tom Cachey

Local Issues

The only good news about the market slow down is that not much new legislation affecting development and building codes is being presented for vote by local municipalities. We are very sure they are still pondering many issues and we will continue to be watchful.

Tinley Park. May be considering adopting residential fire sprinklers for both new construction AND remodeling. They created a demonstration home that was having a room addition constructed. The entire house, not just the addition, was retrofitted with fire sprinklers.

Homer Glen. The new administration appears to be evolving in a very anti development way. Several of our members are encountering "acute" challenges.

New Lenox. Has proposed in all pre-annexation agreements that land owners may not contest any future fees or increases in existing fees once their development is approved. They have approved new building code that mandates a ResCheck be done on each home prior to a permit being issued. ResCheck is a building energy codes program. You can view it at: www.Energy-Codes.gov/ResCheck.

Beecher. Has proposed to lower impact/transition fees from \$33,091.40 to \$29,091.40 by lowering the school lag fee from \$12,000 to \$8,000. HOWEVER, they have added language to that says the Village can use these fees however they see fit without the threat of litigation. DON'T SIGN PREANNEXATION AGREEMENTS WITH THIS CLAUSE!

If you hear of a village discussing making untenable changes, let us know as soon as possible. The main difficulty with local issues is that we do not hear about them until it's almost too late to react (that's by design by our enemies, by the way). If you feel you are being hemmed in or bullied in any way to agree to something you believe is wrong, contact us. One builder agreeing to something virtually forces the rest of us to live with it. We are here to work on issues that affect all builders.

State Issues

The following is a comprehensive list of bills, broken down by subject, being acted upon by our HBAI Governmental Affairs Team. The legislative session is not yet.

Licensure & Building Codes

• **HB474(Franks)** – Would have licensed builders of new residential structures. HBAI opposed the measure and twice defeated it in committee, in spite of a hard fought battle by the Sponsor and certain members of the Chicago media.

• **SB155(Link/Chapa La Via)** – Attempted to license contractors performing painting, glazing, and drywalling. Opposed by several business and labor groups including HBAI. Proposed by the Painters Union. SB155 passed the Senate but was not called for a vote in the House Labor Committee.

• **SB1257 (Clayborne/Holbrook)** – Creates the licensure of Mold Remediators. New homes under explicit warranty are exempted from the Act. HBAI was neutral with the warranty provision. SB 1257 bill is on the Governor's desk.

• **SB1508 (Crotty/Fortner)** – HBAI initiated legislation brought by Pat Franz which freezes building codes for the period of time that a building permit is in place. This protects builders from building department inspectors who require retrofitting upon a change in building code during the construction of a new home. SB1508 unanimously passed both Houses and is on the Governor's desk.

• **SB526 (Cullerton/Feigenholtz)** – Requires all homes in Illinois to be built to the specifications of the 2006 IRC energy conservation code standards. HBAI opposed the measure which failed to receive enough votes to pass the House.

Land

• **HB818/SB661 (Hoffman/Link)** – Both bills would have prohibited the practice of allowing general contractors to hire electrical contractors to install the primary electrical systems in new developments thereby forcing utility companies to install the systems. Initiated by the IBEW. HBAI opposed and defeated both bills.

• **SB1493/HB3433 (Althoff/Franks)** – Both bills would have prohibited land disconnected from one municipality to annex into another municipality for five years. HBAI and the Realtors opposed both measures; sponsors held the bills at our request. Both of these initiatives and the following bill were proposed by the Barrington Area Association of Governments.

• **HB1622 (Beaubien)** – Would have allowed units of local government mandate minimum lot sizes in municipal planning ordinances. HBAI and the Realtors opposed the bill. The



sponsor agreed to hold the bill pending an agreement that was never reached and the bill failed.

Labor & Business Regulation

• **HB1795 (Osterman/Halvorson)** – Creates the Employee Classification Act. Proposed as a measure to combat abuses by contractors who pay employees with 1099s instead of W-2 IRS forms. THIS WAS SIGNED INTO LAW ON AUGUST 6, 2007. The law will likely be used by trade unions to harass non-union contractors regardless of any infractions by the general contractor. Third parties will be allowed to file complaints with the Department of Labor and be granted rights and remedies and civil awards under the Act. General contractors could possibly be held liable for the manner in which subcontractors pay their employees. The Department has the ability to impose cease & desist orders on construction projects. The bill does provide safe harbor provisions from additional complaints for contractors proven innocent of any charges. The bill was initiated by a strong coalition of Illinois trade unions and was passed onto the Governor late in session. IT GOES INTO EFFECT JANUARY 1, 2008.

AHA will be conducting seminars to educate builders and general contractors on how to comply and file reports. Check the SSHBA Monday Briefing or call the office for a list of dates and locations.

(cont'd on page 12)

Celebrating Associates, Celebrating Success!

September is Associate member Appreciation Month, a time to recognize the contributions of Associate members nationwide by doing business with them. Associate members get an entire month dedicated to them, and for one reason:

- Nearly two-thirds of all members in the federation are Associate members; their dues revenue in large measure continues to fund association operations.
- There is a power in numbers, and it is the strength that Associate members bring to the association that enables us to continually improve the building industry.
- Additional advertising, sponsorship, and exhibit fees from Associate members generate hefty sources of non-dues revenue for each

association.

- Associates help strengthen our clout through their new member recruitment efforts and involvement with committees and events.
- Associates support the PACs, making our voice even more powerful on Capitol Hill, in our states, and in the communities where we do business.
- You are a member of the largest, most respected home builders association in the world, a status achieved through the regular practice of members doing business with other members.

While September is set aside to thank Associate members and recognize their many contributions, the motto "Do Business with a Member" is applicable throughout the entire year. It is a motto each

of us have heard before, and hopefully one that every member aims to live by. It is more than good karma, it is good business!

Here's to all Associate members. Thank you for being valuable contributors to the building industry and the association.

- 2-10 Home Buyers Warranty
- 84 Lumber Company
- A.B.I. American Builders Insurance Agency
- A/C Drywall & Taping
- AG Edwards & Sons, Inc.
- A J Smith Federal Saving Bank
- AR-BE Garage Doors, Inc.
- ARC Insulation
- ASN Electric Inc.
- A Better Door & Window Company
- A Fresh Cut Landscaping
- A Nieuw Mortgage Company
- Absolute Windows, Inc.
- Airys, Inc
- Algoa Bay Construction
- All About Closets
- All Secure, Inc.
- Allegiance Community Bank
- Allegiance Insurance Services, Inc.
- Allied Waste Services
- Allways Open Garage Door
- America's Advantage Mortgage
- American Family Insurance

- American Financial Management
- American Import Tiles, Ltd.
- Amish Classics
- Ancore Bank
- Andersen Windows, Inc.
- Anderson Associates Architects
- Andrews Koehler & Passarelli, P.C.
- Anthony Catullo, Ltd.
- Archer Bank
- Armor Tile & Supply
- Arquilla Designs, Inc
- Artistic Stairbuilders
- Ashland Propane
- Aspen Valley Landscape Supply
- Assurance Agency
- Assured Corp
- Auburn Corporation
- B & B Carpentry Inc.
- B&M Tiling Inc.
- B.D.S Plumbing Inc
- Bailey's Carpet One
- Baines Realty Enterprise/Midwest Home Loans
- Bank of America
- Barba Concrete Inc
- Beary Landscaping
- INR Beatty Lumber
- Bella Landscaping Inc
- BergforsGregory Land Design, Ltd
- Best Built Fabricating Co
- Bill's Drywall, Inc
- The Blue Book Building & Construction
- Boss Construction
- Brakur Custom Cabinetry, Inc.
- Brian Keith Advertising
- Bridges Excavating
- Builder/Architect Magazine

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Sports Night Goes Down to the Wire

Steven S. Gregory, Sports Night Committee Chair

The SSHBA PAC and the Sports Night Committee would like to thank all who helped make this year's event a tremendous success. We first would like to thank all of our members and their guests for coming out to Balmoral Park, the location for this year's event.

The event began in the air conditioned Sulky Suites with open bar and buffet style food providing a great atmosphere for networking with fellow builder and associate members. The group was invited to the winners circle for a group photograph and all who participated in the photo opportunity received a copy as a reminder of the event. There was also a silent auction that was held for those who attended the event. We would like to extend a special thank to all of our wonderful sponsors and those who donated items

for the silent auction.

Win Sponsors:

Beechen & Dill Builders, Inc.
Clairmont, Ltd.
Excel Water-Proofing & Damp Proofing Service
Portfolio Properties

Place Sponsors:

Cimarron Construction Co., Inc.

Show Sponsors:

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Cambridge Painting & Decorating
Coyle Construction Company
Davis Development Corp.
Illinois Brick Company
Keira Construction
Krause Construction
Lagone Paving & Sealcoating
McCorkle Construction Company
Michael Ryan Homes, Inc.
Mill Creek Development, Inc.

O'Keefe, Lyons & Hynes L.L.C

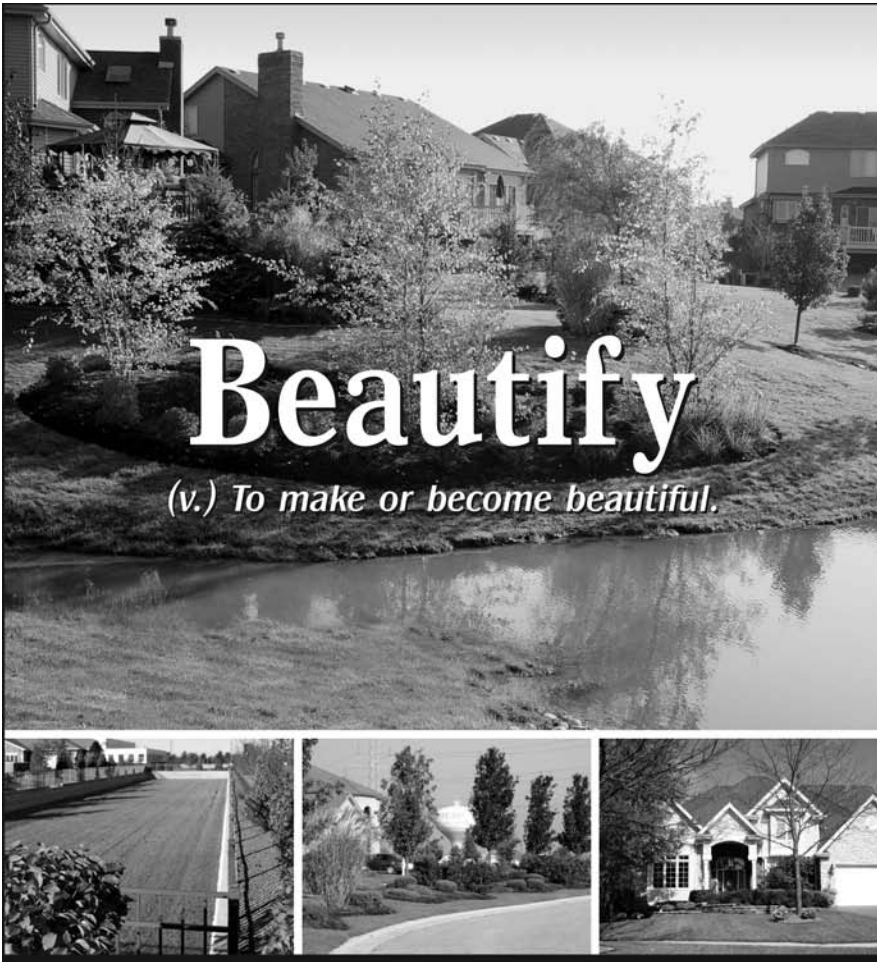
Silent Auction Items and Donors:

- Sox skybox - Mark Ruane, Ruane Construction
- 2 Hawk Tickets - Mike Mangin, Marquette Bank
- Mens Watch - Tom Cachey, T.J. Cachey Builders
- (8) Sox Tickets - Mike McGrogan
- Bo Jackson autographed football - Steve Smith, Boss Construction
- Weber Grill Gift Basket - Home Lumber, PAC & Chicagoblu
- Carpet Interiors Gift Certificate - Carpet Interiors
- Necklace, Earring & Bracelet Set - Tana Radowski, Graffice Studio
- Tile Works & More Gift Certificate - Tile Works & More
- 4 Cubs Tickets - Joe Cachey, Illinois Brick

- 94 West Gourmet Basket - 94 West, Brian Sord & PAC
- 94 West Gourmet Basket - 94 West, Brian Sord & PAC
- Chicagoblu Gourmet Basket - Chicagoblu & PAC
- 4 Sox Tickets - John Davis, Davis Development Corp.

With this continuing support from our members and sponsors we were able to have another first class event while raising funds for the SSHBA PAC in its ongoing efforts to support the interests of the building industry in the local political arena. We look forward to making this an annual event and hope all those who attended this year will be back next year. For all those who were unable to attend this year, Please mark your calendars and look for this event in the years to come.

(cont'd on page 9)



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Welcome New Members!

Amlin Homes, Inc.
Builder/General Contractor
Matt Miller
5800 Amlin Circle
Matteson, IL 60443
708-720-5300
Spike: Henry Coyle
Coyle Construction Company

Compass Management Services, LLC
Associate-Property Management
Joy Menne
16525 W. 159th Street #185
Lockport, IL 60441
815-838-2399
Spike: Tom Cachey
T.J. Cachey Builders, Inc. II

The Sherwin Williams Co.
Associate – Painting Contractor
Joe Spizzirri
8903 W. 159th Street
Orland Hills, IL 60477
630-669-6527
Spike: Henry Coyle
Coyle Construction Company

V3 Companies Ltd.
Associate – Engineers
Anthony Strickland
9601 N Industrial Dr.
St. John, IN 46373
219-558-8875
Spike: Robert Phillippe
Phillippe Builders, Inc.

Terra Tech Excavating
Associate – Excavating
Duane Koelling
25317 S. Sagamon
Crete, IL 60417
708-672-0562
Spike: Robert Phillippe
Phillippe Builders, Inc.

Please update your membership directory with the following changes:

New Contact:
Mold Solutions
Tom Ballard
tballard@moldsolutions.com

Thank You for Renewing!

Allegiance Insurance Services Inc.
Joseph Kobel

Alps Development
Jim Paul

Crest Lighting
Neil Hallahan

Edon Construction Co., Inc.
Ed McGowan

Enterprise Glass Company, Inc.
Steve Marjan

First American Title Company
Cathy Kirin

Grounds Keeper Landscape Care
Keith Pekau

Julrich Homes Inc.
Richard Dickinson

Kirsch Builders Supply Inc.
Ronald Kirsch

Land & Lakes Disposal Service LLC
Donna O'Connell

MC Custom Homes Inc.
Kris Cozzo

McArthur Electrical, Inc.
Brian McArthur

Midway III Development LLC
Terry Germany

Parkview Electric
Marty Volkman

Sosin, Lawler & Arnold, Ltd.
David Sosin

The Westye Group
Kristen Jacobs

Watson Construction Co., Inc.
Michael Marich

The International Builders' Show is
February 13 – 16, 2007
Orange County Convention Center
Orlando, Florida

Registration Is Now OPEN at
Buildersshow.com!

The Illinois Delegation Hotel is the
JW Marriott Orlando Grande Lakes.



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(708) 473-0305 (cell)

Diane L. Coates, Assistant Vice President
(708) 429-3405 (office)

SSHBA Associates (cont'd from page 4)

Builders Concrete Services, LLC
 Builders Heating & Cooling, Inc.
 Builders Insulation
 Burke Electrical Construction Co.
 Burke Engineering Corporation
 Byrcyn Construction
 C & E Tile Contractors Inc.
 C & L Electrical Supply & Lighting Showroom
 CE Electric
 C J Insulation
 Cabinets By Graber Inc
 Calacci Excavating, Inc.
 Calderone Enterprise
 Calumet Flexicore Corp
 Cambridge Painting & Decorating
 Canac Kitchens
 Care Free Lawn Sprinklers, Inc.
 Caribbean Pools, Inc.
 Carpet Interiors
 Carta Concrete Construction, Inc
 Caruso Overhead Doors, Inc.
 Cedar Rustic Fence & Deck Co
 Central Building Materials, Inc
 Central Flooring Distribution Ltd.
 Century 21
 Century 21 Pro-Team
 Chase Stairwerks Inc
 Chicago Brick & Stone, Ltd.
 Chicago Millwork, Inc.
 Chicago Title Insurance
 Chicago Tribune
 Chicagoland Door Company
 Chief Construction Inc.
 Cimarron Construction Co, Inc
 Citizens Financial Bank
 Classic Shower Door & Mirror
 Closet Organizing Systems
 Cole Taylor Bank
 Com Ed
 Comcast Cable
 Comfort Control
 Community Bank of Dupage
 Compass Management Services, LLC
 Complete Flooring
 Consolidated Tile & Carpet Company
 Countrywide Home Loans
 Craig Millwork, Inc.
 Crawford Supply Group, Inc.
 Crest Lighting
 Culligan Water
 Custom Closets, Inc.
 D. Ghezzi Masonry
 DCM Technology Solutions
 DM Industrial Janitorial Service Inc.
 DMC Security
 DME Access Inc.
 DRW Technologies Inc.
 DS2 Advertising Group, Inc.
 Daltile
 Dalton & Dalton P.C.
 Dalton Brothers, Inc.
 T.H. Davidson & Co., Inc.
 Das Holz Haus
 DeGraaf Excavating
 Demas Concrete Inc.
 Design Tek Engineering, Inc
 Digital Blue
 Digital Survey & Design, Ltd.
 Dommermuth, Brestal, Cobine, West, Ltd.
 Doorn Sporleder Construction Inc.
 Draper and Kramer Mortgage Corp
 Dutch Barn Landscaping
 Dyer Construction Company, Inc
 EK View
 Eli's Floor Sanding
 Enterprise Fleet Management
 Enterprise Glass Company, Inc.
 Excel Water-Proofing & Damp-Proofing
 Service, Inc.
 FFC Fencing Co.
 Fence Masters, Inc.
 Ferguson Enterprises
 Fifth Third Bank
 Fireplace Works & More
 Fireside Hearth & Home
 First American Title Company
 First Horizon Home Loans
 First Midwest Bank
 First United Bank
 Floor Covering Associates/FCA
 Formas Mechanical Industries, Incorporated
 Fort Poli Millwork Corporation
 Foster Electric, Inc.
 Founders Bank
 Fox Valley Insulation
 Fry & Son Waterproofing
 Future Vision
 G & M Mason Construction
 G A Drywall, Inc.
 GAF Materials Corporation
 GEM Electric Supply
 GVP Construction Inc.
 Galassi Cut Stone & Marble L.L.C.
 Gannon Tile
 General Electric
 George Washington Savings Bank
 Gershbein Mortgage
 Giffin, Winning, Cohen & Bodewes, P.C.
 Goldstine Skrodzki Russian Nemas and Hoff, Ltd.
 Gorman Drywall
 Gotcha Covered Blinds, Draperies, Shutters
 Graffice Studio, Inc
 Great Lakes Bank
 Great Lakes Soil
 Greater Illinois Title Company
 Griffin & Gallagher Attorney
 Grounds Keeper Landscape Care
 Guaranteed Rate Inc.
 Guardian Installed Services
 Hamstra Enterprises, Inc.
 Harmon Homes
 Harris Bank
 Harris Bank-Frankfort
 Hartman Landscaping & Snowremoval
 Hauge Architecture
 Helays, Inc.
 Hendricks Plumbing & Sewer
 Heritage Bank
 Heritage Installations, LLC
 Home Building Supply
 Home Comfort Center
 Home Design Center LLC
 Home Lumber Co
 Homer Tree Care, Inc.
 HomeStar Bank
 Hometite Systems, Inc.
 The Horton Group
 Hoyt Electric
 The Hull Law Group LLC
 Illinois Brick Company
 Illinois Security Alarms, Ltd.
 The Inertia Group, Inc
 Inland Real Estate Auctions, Inc.
 Inland Real Estate Development
 Interior Insight Marketing, LLC
 J. Powless Fine Cabinetry, Inc.
 J.G.S Landscape Architects, Ltd.
 JP Masonry, Inc
 James Hardie
 Jerson Electric
 Joseph A. Schudt & Associates
 K & L Plumbing Inc
 K-Bros Fence Co.
 KDC Consultants
 KDL Construction, Inc
 Karstensen Electrical Construction, Inc.
 Kathy Dickinson Designs, Corp.
 Kathy Hatseras Schwartz Real Estate Broker
 KelMel Supply Company
 Kempa Group Realty Inc.
 Ken Leslie Construction
 Kenar L.L.C
 Key Carpet Corp.
 Kirsch Builders Supply, Inc.
 Koldenhoven Enterprise Inc
 Krupske Sprinkler Systems
 L & M Rails & Stairs
 LDH Silt Fence & Erosion Control
 La Rue Design
 La Sota Plastering Company, Inc
 Land & Lakes Disposal Service, LLC
 Land Reclamation Services, Inc.
 LandAmerica
 Landscape Illumination, Inc
 Landtech Consultants, Ltd.
 LaSalle Bank
 Lenet Crestani Tallman Design Group, LLC
 Levenfeld Pearlstein
 Lincoln Way Community Bank
 Lorenz Appliances, Inc
 M. Bloom Decorating
 M & M Affordable Plumbing
 M&M Silt Fence
 MTeam Financial
 MVP Fire Systems, Inc
 MVP Insurance
 Mack & Conway, Ltd.
 Magna Accounting Associates, Ltd.
 Market Street Mortgage
 Marquette Bank
 Master Drywall Service, Inc
 MB Financial Bank
 McArthur Electrical, Inc.
 McBearty Plastering, Inc.
 McColly Real Estate
 Meadowbrook Services, Inc.
 Jim Melka Landscaping & Maintenance, Inc.
 Menards
 Meno Stone Company, Inc
 Metrostudy
 Michael J. Rosin Const. Supply LLC
 Midwest Bank
 Midwest Home Chicago & Luxury Home Tour
 Midwest Landscape Design
 Midwest Siding Supply, Inc
 Mike Cachey Construction Co.
 Mike's Decorating & Painting, Inc.
 Millennium Title Group, Ltd.
 Modern Gutters, Inc.
 Modern Stucco, Inc.
 Mold Solutions
 Morale Home Mortgage, LLC
 Morgan Stanley
 Mt. Carmel Stabilization Group
 Mucahy, Pauritsch, Salvador & Co., Ltd.
 N.D. Industrial Services
 Nicor Gas
 National City Mortgage
 Navajo Cement
 Newcastle Masonry, Inc.
 Nite Time Decor/Christmas Decor
 Norandex/Reynolds Building Products
 Northern Illinois Brick & Supply
 Oak Products of Illinois, Inc.
 Law Offices of Therese L. O'Brien
 Oakley Millwork, Inc.
 Ogden Hill Cement, Inc.
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 WK Olson Architects, Inc
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 Pacor Mortgage Corp
 Padget Custom Homes, L.L.C.
 Palos Bank & Trust
 Panoramic Mortgage
 Pantheos Group
 Park National Bank
 The Parksite Plunkett Webster Group
 Parkview Electric
 Pella Windows & Doors, Inc.
 Pinto Glass & Mirror
 Plass Appliances
 Pleckham Excavating, Inc.
 Plumbing Concepts
 Prairie Bank & Trust Company
 Premier Organization Systems
 Prestige Heating & Cooling, Inc.
 The Private Bank and Trust Company
 Prohome of Northern Illinois
 Proven Business Systems
 Quality Integrated Solutions
 Quality Plumbing
 Quest Mortgage
 R&D Thiel
 R&R Sewer, Water & Exc., Inc.
 R12 Technologies
 ROW Window Company
 Ramm Brick and Supply LLC
 Real Estate Resource Home Loans
 Realty Executives Ambassador
 Reicher Construction, Inc.
 Reinventing Space
 Remax 10
 ReMax Team 2000
 Renaissance Design Group
 Republic Bank
 Rich Concrete, Inc.
 Rite-Way Tile & Carpet Co., Inc
 Roanoke Motor Company, Inc.
 Rogina & Associates Ltd.
 Romar Cabinet and Top Company
 Roseland Stair Works, Inc.
 Ruane Construction
 Ryan Incorporated Central
 SEC Group, Inc.
 Schaaf Window Co., Inc.
 Scheer's, Inc.
 Select Wholesale Flooring, Inc.
 Service Sanitation, Inc.
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 Shelter Distribution, Inc.
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 Silt Solutions, Inc.
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 Springbuck Construction
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 Steiner Electric Company
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Coyle, Henry 5 Coyle Construction Company	Brigham, James 1 Brigham Construction Co., Inc.	Niswonger, Maureen..... 1 Palos Bank and Trust
Peca, Steve 4 Greater Illinois Title Company	Casler, Chuck..... 1 C & E Tile Contractors, Inc.	Nooner, Brian 1 Distinctive Companies
McCorkle, David 3 McCorkle Construction Company	Cudney, Matt 1 Pulte Homes	Paliatka, Jason 1 American Colony Homes
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Sports Night (cont'd from page 5)

look for this event in the years to come.

A special thanks to Pat Franz and Tom Cachey and The SSHBA PAC for their dedication to our organization and their support for this event.

Finally, I would like to recognize the dedicated committee who worked so hard together as a team to make this event happen: Todd Bergfors - Bergfors Gregory Land Design, Sharon Deresinski, American Builders Insurance Agency and Tana Radowski, Graffic Studio.

*See back cover for
Sports Night photo
highlights!*



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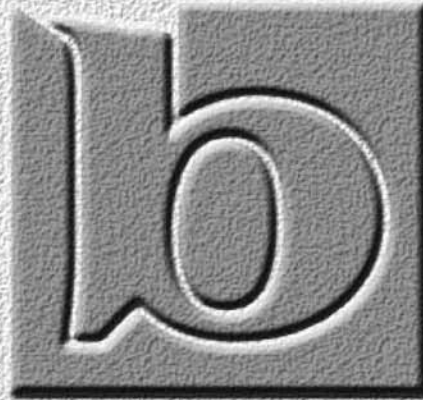
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Government Affairs (cont'd from page 3)

• **HB743(Fritchey/Link)** – Creates a prompt payment provision for commercial property and some residential construction. Generals and subcontractors must be paid within 40 days of receipt of invoice unless the owner or general contractor provides written reason why payment is being withheld. Residential structures of 12 units or less are exempt from the Act. HBAI was neutral on the measure with the 12-unit exemption. The bill has passed both Houses.

Taxation

• The Governor's plan for a Gross Receipts Tax (SB01) and a Payroll Tax for Health Care (SB05) are on hold in the General Assembly. With Republicans now having a say in the overtime session and a large number of Democrats opposed to these measures and other tax increases, it is unlikely that Illinois will experience a major state tax increase in 2007. However, a plan is still in play that would increase real estate transfer taxes in Cook County to create new revenues for the RTA.

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5:30 p.m. – 6:00 p.m.
Networking & Open Bar

6:00 p.m.
Dinner & Program

Guest Speaker: Janessa Griffin,
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Topic: Employee Classification Act

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RA-1-07

RESIDENTIAL BUILDING PERMITS

July, 2007

ATTACHED PERMITS	# OF PERMITS	VAUE OF PERMITS	DETACHED PERMITS	# OF PERMITS	VAUE OF PERMITS
Crete	0	\$ —	Crete	2	\$ 368,000
Flossmoor	0	\$ —	Flossmoor	0	\$ —
Frankfort	5	\$1,239,000	Frankfort	7	\$1,797,000
Lemont	6	\$1,160,900	Lemont	6	\$1,764,759
Lockport	0	\$ —	Lockport	8	\$1,880,281
Mokena	2	\$1,000,000	Mokena	5	\$2,110,000
New Lenox	0	\$ —	New Lenox	10	\$3,709,307
Oak Forest	0	\$ —	Oak Forest	0	\$ —
Olympia Fields	6	\$1,660,000	Olympia Fields	0	\$ —
Orland Park	1	\$ 800,000	Orland Park	2	\$ 840,000
Plainfield	9	\$1,450,500	Plainfield	11	\$3,637,000
Richton Park	0	\$ —	Richton Park	1	\$ 225,000
Steger	0	\$ —	Steger	0	\$ —
Tinley Park	0	\$ —	Tinley Park	5	\$1,638,671
TOTALS	29	\$7,310,400	TOTALS	57	\$17,970,018

NOTE: All values given are estimates and do not necessarily represent actual values. Those municipalities listed with no permits indicates no figures were available at the time of publication, it does not mean no permits were issued.



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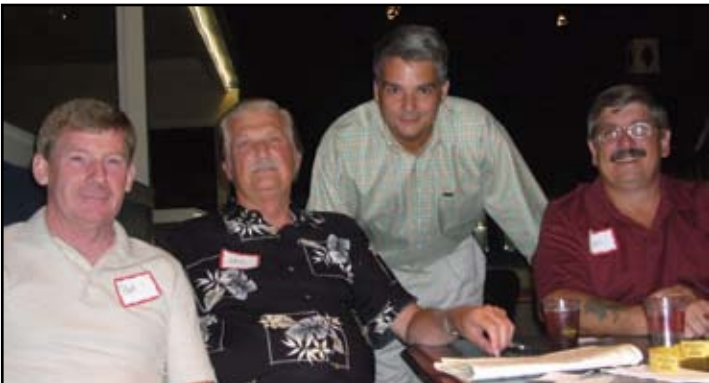
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John Rogers of Portfolio Properties and his guests.



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